

PRODUCTS AND COMPLETED OPERATIONS LIABILITY APPLICATION

<u>ALL APPLICANTS (EXCEPT VIRGINIA)</u>: BY COMPLETING THIS APPLICATION, THE APPLICANT IS APPLYING FOR COVERAGE WITH EITHER **COLONY INSURANCE COMPANY**, AN AUTHORIZED SURPLUS LINES INSURER OR **ARGONAUT INSURANCE COMPANY** OR **COLONY SPECIALTY INSURANCE COMPANY**, A LICENSED INSURER.

<u>VIRGINIA APPLICANTS</u>: BY COMPLETING THIS APPLICATION, THE APPLICANT IS APPLYING FOR COVERAGE WITH EITHER **COLONY SPECIALTY INSURANCE COMPANY**, AN AUTHORIZED SURPLUS LINES INSURER OR **ARGONAUT INSURANCE COMPANY** OR **COLONY INSURANCE COMPANY**, A LICENSED INSURER.

GENERAL INFORMATION Applicant / First Named Insured: Business Description: ☐ Corporation ☐ Partnership ☐ Proprietorship ☐ Other (Specify): _____ ☐ Manufacturer ☐ Wholesaler ☐ Retailer ☐ Importer ☐ Exporter Proposed Effective Date: _____ Years in business under present name: _____ 1. Have any of the principals ever engaged in this or similar enterprises under a different name? ☐ Yes ☐ No If "Yes", explain: **2.** Is there a current affiliation with any other firms? ☐ Yes ☐ No If "Yes", explain: **3.** Gross sales estimate for upcoming year: Domestic: Foreign: 4. Payroll estimate: \$ _____ **SPECIFICATIONS** Requested Current \$_____\$ **1.** Limits of Liability: \$ _____ Self Insured Retention or Deductible (specify): \$ Retro Date (if applicable) Present Insurer: Premium: \$_____ Has any insurer ever canceled, restricted or refused to renew your products liability insurance? ☐ Yes ☐ No Missouri Applicant's do not answer. If "Yes", explain:

CAS-APP066-0316 Page 1 of 5

Products acquired via acquisition or merger: Do you assume liabilities for these products? If "Yes", explain: Do you plan the introduction of any products or operations that you no longer control? If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Yes	Products and Years		Principal End Uses	Install/Service/Repair	air. % of Gross Sal	
Do you assume liabilities for these products?	Services		i imoipai ima ooco	motam con vice nice pain	7, 01 01000 041	
Do you assume liabilities for these products?						
Do you assume liabilities for these products?						
Do you assume liabilities for these products?						
Do you assume liabilities for these products?						
Do you assume liabilities for these products? If "Yes", explain: Do you retain the liabilities for any products or operations that you no longer control? If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Bales History Sales Main Product or Service Percent of Total Past 12 months 1st previous year 2nd previous year 4st previous year 3rd previous year 4st previous year 4st previous year Replacement Parts are what percentage of total sales Has there been a significant change in product mix?						
If "Yes", explain: Do you retain the liabilities for any products or operations that you no longer control? If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months 1st previous year 2nd previous year 3rd previous year 4th previous year Replacement Parts are what percentage of total sales Has there been a significant change in product mix?	Products acquired via a	cquisition or mer	ger:			
If "Yes", explain: Do you retain the liabilities for any products or operations that you no longer control? If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months 1st previous year 2nd previous year 3rd previous year 4th previous year Replacement Parts are what percentage of total sales Has there been a significant change in product mix?						
Do you retain the liabilities for any products or operations that you no longer control? If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?		for these produc	ts?		☐ Yes ☐ I	
If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	If "Yes", explain:					
If "Yes", explain: Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?						
Do you plan the introduction of any new products? If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?		s for any product	ts or operations that you no	o longer control?	☐ Yes ☐	
If "Yes", explain: Aave you discontinued any products?	ii res , expiairi.					
If "Yes", explain: Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % Ath previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?						
Have you discontinued any products? If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	Do you plan the introduct If "Yes", explain:	ion of any new p	roducts?		☐ Yes ☐	
If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?						
If "Yes", explain and include date(s) discontinued: Sales History Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	Java vau diacentinued a	av producto?				
Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	If "Yes", explain and inc	ude date(s) disc	ontinued:		☐ Yes ☐ N	
Sales Main Product or Service Percent of Total Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?						
Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	Sales History					
Past 12 months % 1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	Sales	Main	Product or Service	Percent of Total		
1st previous year % 2nd previous year % 3rd previous year % 4th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?						
2 nd previous year % 3 rd previous year % 4 th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?						
3 rd previous year % 4 th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?				%		
4 th previous year % Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	2 nd previous year			%		
Replacement Parts are what percentage of total sales % Has there been a significant change in product mix?	3 rd previous year			%		
Has there been a significant change in product mix?	4 th previous year			%		
Has there been a significant change in product mix?	Replacement Parts are what percentage of total sales %					
			-	,	☐ Yes ☐ I	
Jo you import products or component parts?						
	Do you import products or component parts?				☐ Yes ☐ I	

CAS-APP066-0316 Page 2 of 5

11.	a. Pharmaceuticalsb. Cosmetics?		as.					☐ Yes ☐ No ☐ Yes ☐ No
12.	. Are any of your products sold under another's name or label?					☐ Yes ☐ No		
13.	3. Do you purchase materials or component parts from others?						☐ Yes ☐ No	
14.	 4. Could any of your products or services be used on or in connection with: a. Aircraft or missiles? b. Watercraft or offshore operations? c. Transportation? 					☐ Yes ☐ No ☐ Yes ☐ No ☐ Yes ☐ No		
15.	5. Do you make or handle any product that is explosive, flammable or poisonous either by itself or in combination with other materials?						☐ Yes ☐ No	
16.	6. Do you assemble your products? If assembled by others, do you supervise?						☐ Yes ☐ No ☐ Yes ☐ No	
17.	17. If installed by others, do you supervise or furnish instructions as to installation? Yes No Yes No Yes No Yes No						☐ Yes ☐ No	
18.	Percentage of total s	ales to: Wholesal	lers:	Retailers	:	Con	sumers:	
19.	19. If more than 15% of your goods or services are consumed in any one city, state, or country, explain and indicate percentage of total sales:							
20.	20. Supplies and Distributors: a. Do you hold them harmless or insured them? b. Do they hold you harmless or insure you? If "Yes", to either above, explain:							
	CLAIMS HISTORY: 5 years or more (attach a currently valued hard copy from prior carriers) 1. Total aggregate losses, from first dollar, including expenses. Total Amounts Amount Reserved Fortage of the content o							
	Policy Period	No. of Claims	Total Amounts Paid (Indemnity / Expense)	(Inden	nnity /	Total	Incurred	Evaluation Date
2.	Individual losses valu	ued at \$10 000 or mo	ore from first dolla	r includina	exnense			
۷.	Date of Claim	Product Involved	Total Amou (Indemnity / I	Amounts unts Paid Reserved Desc			eribe Occurrence and njury or Damage	
								

CAS-APP066-0316 Page 3 of 5

3.	Are you aware of	☐ Yes ☐ No						
	If "Yes", give details:							
	LOSS PREVENTION / PRODUCT DESIGN / QUALITY CONTROL 1. Have your products ever been subject to inquiry or investigation relative to product safety by any governmental agency? If "Yes", attach details.							
2.	Do you have a wri	tten products recall plan?	If "Yes", attach a copy.		☐ Yes ☐ No			
3.	 Have you ever recalled products because of a potential product safety hazard? If "Yes", attach details indicating percent of recovery. 							
4.	Do you do your ov	vn design work?			☐ Yes ☐ No			
5.	Do you maintain re	ecord of design changes a	and reasons justifying these	e changes?	☐ Yes ☐ No			
6.	 Are your designs subject to independent external review, testing or certification? If "Yes", attach details along with dates. 							
7.	 Are your products designed, tested, labeled and manufactured: a. To meet or exceed all government and industry standards? b. For optimum safety in spite of misuse or abuse? 							
8.	Are written testing	procedures followed?			☐ Yes ☐ No			
9.	How long are quality control and testing records kept?							
10.	0. Do you have a quality control manager responsible only to top management? ☐ Yes ☐ No							
11.	 11. Supplies and components: a. Are they ordered to your specifications? b. Have you determined which ones are critical to safety of your final product? c. List those critical items; indicating whether testing is on a sample basis or on all units: 							
		s obtained from all supplie			☐ Yes ☐ No			
INS 1.		RNING/LOSS CONTROL/ varning labels and advertis	DEFENSE sing texts provided to your	customers?	☐ Yes ☐ No			
2.	Do warning labels	comply with federal statu	tory warning label requirem	nents?	☐ Yes ☐ No			
3.	use of your produc	ct?	ion for the ultimate user in	the proper	☐ Yes ☐ No			
	If "Yes", describe:							
4.	understandable toa. Legal counselb. Top managen	the ultimate user, and to ?	sing texts subject to review avoid overstatement relativ		y are complete and sions relative to hazards, by: Yes No Yes No Yes No			

CAS-APP066-0316 Page 4 of 5

5.	Do they expressly disclaim or limit warranties of your products?	☐ Yes ☐ No
6.	Are all warranties and/or disclaims reviewed by legal counsel? Submit copies of all warranties and disclaimers.	☐ Yes ☐ No
7.	Explain how you identify your products and parts from similar competitor's products and parts:	
8.	· · · · · · · · · · · · · · · · · · ·	
	a. When any given product item was manufactured?b. To whom it was sold, and the dates of sale?c. Who supplied parts and supplies going into the final product?	☐ Yes ☐ No ☐ Yes ☐ No ☐ Yes ☐ No
9.	Do you maintain copies of old instruction or operations manuals and advertising material?	☐ Yes ☐ No
10.	Accident Procedures:	
	a. Do you have written procedures for obtaining information about product complaints, accidents and injuries involving your product(s)?	☐ Yes ☐ No
	b. Have you made distributors aware of your desire for prompt notice of all complaints, accidents and injuries involving your product(s)?	☐ Yes ☐ No
	c. Does your procedure provide for examining and preserving any allegedly defective product, with the results of such examination recorded?	☐ Yes ☐ No
	d. Do reports on complaints, accidents, injuries and examination of products involved, go to:	
	i. The person responsible for product safety?ii. Top Management?	☐ Yes ☐ No ☐ Yes ☐ No

Check to ensure that all questions have been answered. Also attach explanations for the questions above that request further information. If any written brochures, labels, instructions or other written statements accompany any products, attach copies.

Attach FRAUD STATEMENTS, FS-APP001, to this application of insurance.

CAS-APP066-0316 Page 5 of 5





FRAUD STATEMENT

(Not applicable in the states mentioned below where a specific warning applies.)

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, may be committing a fraudulent insurance act, and may be subject to a civil penalty or fine.

Alabama

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines, or confinement in prison, or any combination thereof.

Arkansas, District of Columbia, Louisiana, Rhode Island, West Virginia

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Colorado

It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable for insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

Florida

Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Kansas

Any person who, knowingly and with intent to defraud, presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an insurer, purported insurer, broker or any agent thereof, any written, electronic, electronic impulse, facsimile, magnetic, oral, or telephonic communication or statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act.

Kentucky

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

Maine

It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or denial of insurance benefits.

Maryland

Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

New Jersey, New Mexico

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

Ohio

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

FS-APP001-0618 Page 1 of 2

Oklahoma

WARNING: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

Oregor

Any person who knowingly and with intent to defraud or solicit another to defraud the insurer by submitting an application containing a false statement as to any material fact may be violating state law.

Pennsylvania

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

Pennsylvania (Auto)

Any person who knowingly and with intent to injure or defraud any insurer files an application or claim containing any false, incomplete or misleading information shall, upon conviction, be subject to imprisonment for up to seven years and the payment of a fine of up to \$15,000.

Tennessee, Virginia, Washington

It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

New York

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.

New York (Auto)

Any person who knowingly makes or knowingly assists, abets, solicits or conspires with another to make a false report of the theft, destruction, damage or conversion of any motor vehicle to a law enforcement agency, the department of motor vehicles or an insurance company, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the value of the subject motor vehicle or stated claim for each violation.

SIGNATURES

DO NOT SIGN UNTIL YOU HAVE READ THE CONTENTS OF THIS APPLICATION AND THE APPLICABLE FRAUD WARNING(S).

I have reviewed the contents of this application and with my signature, I declare to the best of my knowledge that all statements herein are true and no material facts have been suppressed or misstated. I am also aware that my operation may be inspected by the Insurance Company.

APPLICANT/NAMED INSURED			
APPLICANT/NAMED INSURED SIGNATURE	DATE		
Agent/Broker: Are you personally familiar with this Applicant's operations? Did your office control this risk in the past year?			Yes No
AGENT'S OR BROKER'S NAME AND ADDRESS	TELEPHONE NUMBER	LICENSE NO.	
AGENT'S OR BROKER'S SIGNATURE		DATE	

FS-APP001-0618 Page 2 of 2